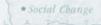


Discover your edge

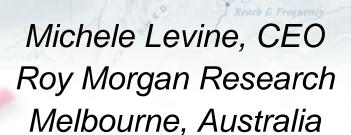
Promotion Planning

> • Voting Intention

· Omnibus



Depuantitative



State of the Nation

The Manpower Vision Series

March 14, 2008

Telecommunications

Demographic.

PLE

HORN OF

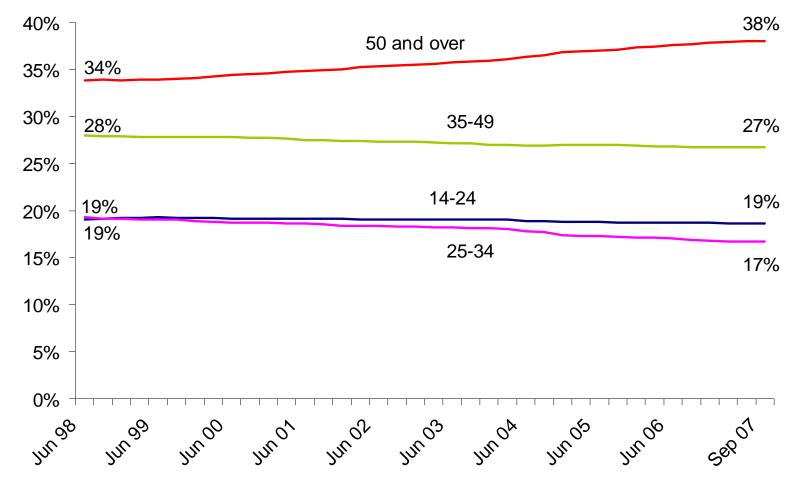


SEA OF IN

MERGING

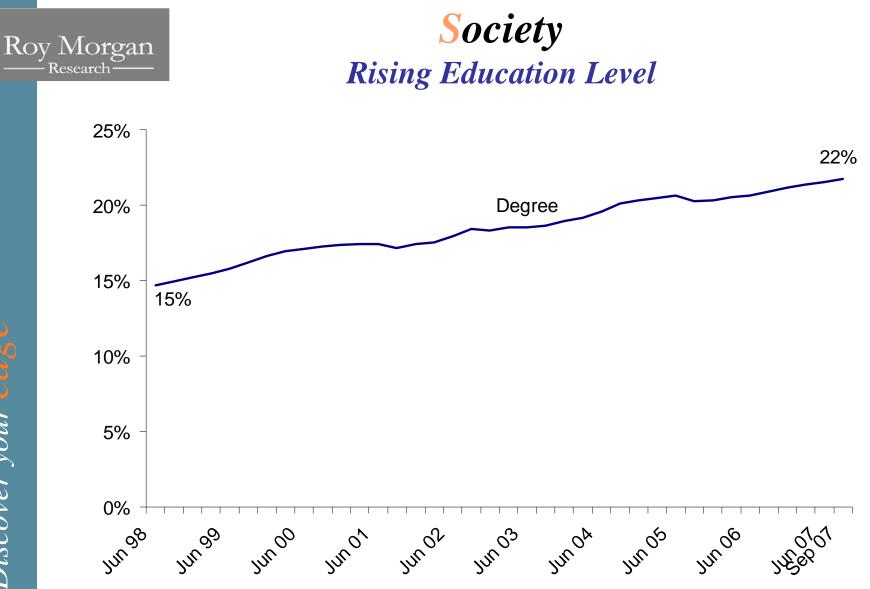


### **Society** Ageing Population



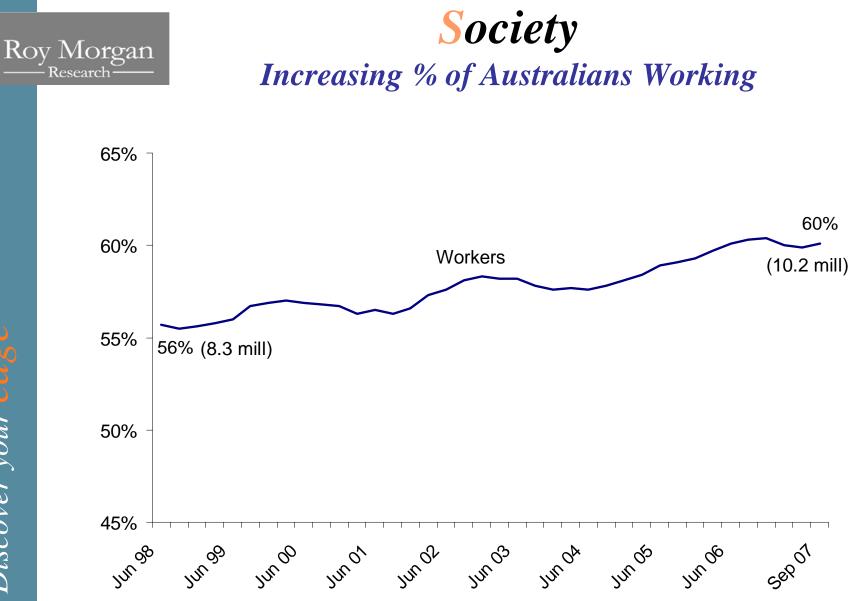
Base Aust Population aged 14+; Source: Roy Morgan Research (10M)

Discover your edge



Base Aust Population aged 14+; Source: Roy Morgan Research (10M)

Discover your edge

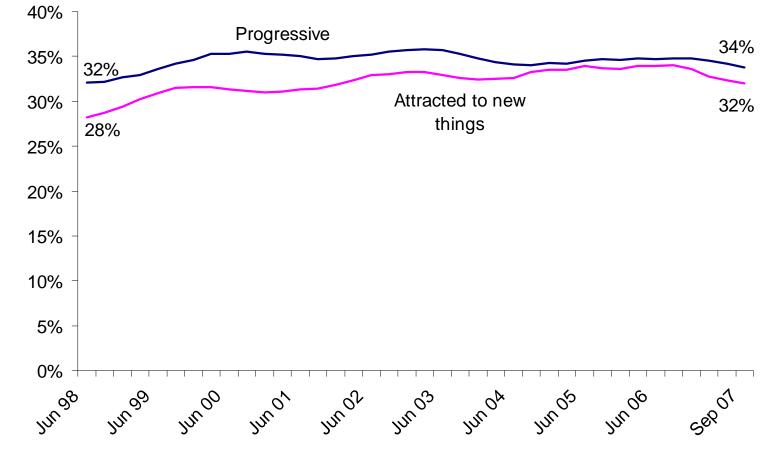


Base Aust Population aged 14+; Source: Roy Morgan Research (10M)





#### Australians Becoming More Progressive

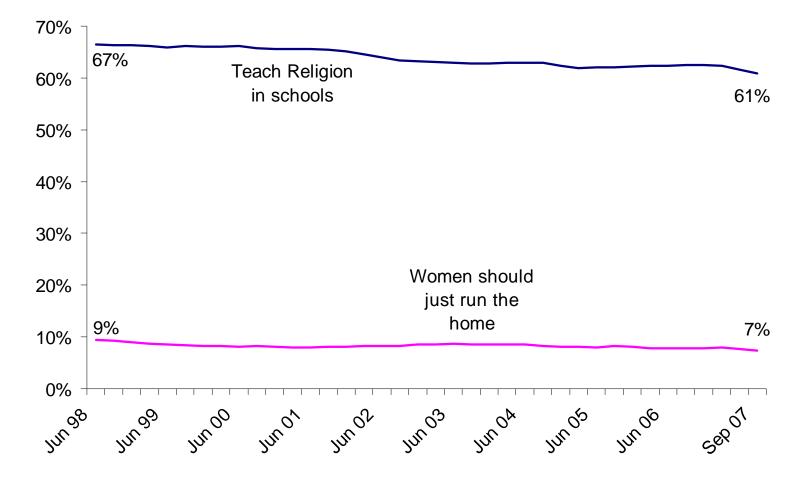


Base Aust Population aged 14+; Source: Roy Morgan Research (10M)



### Society

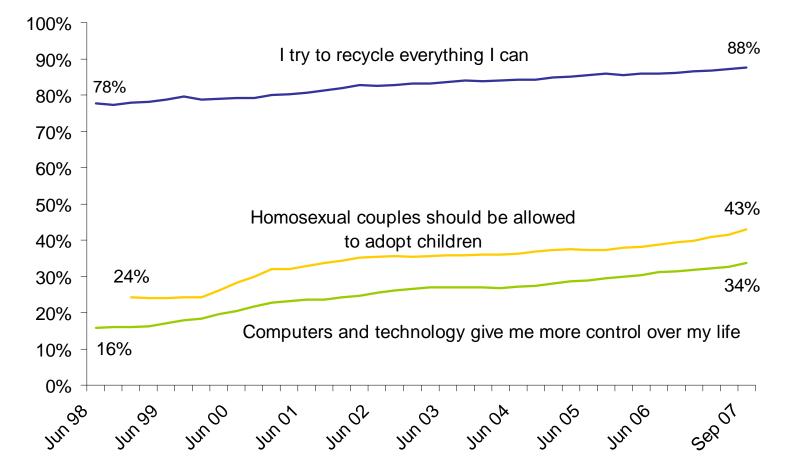
#### Australians Becoming Less Conservative





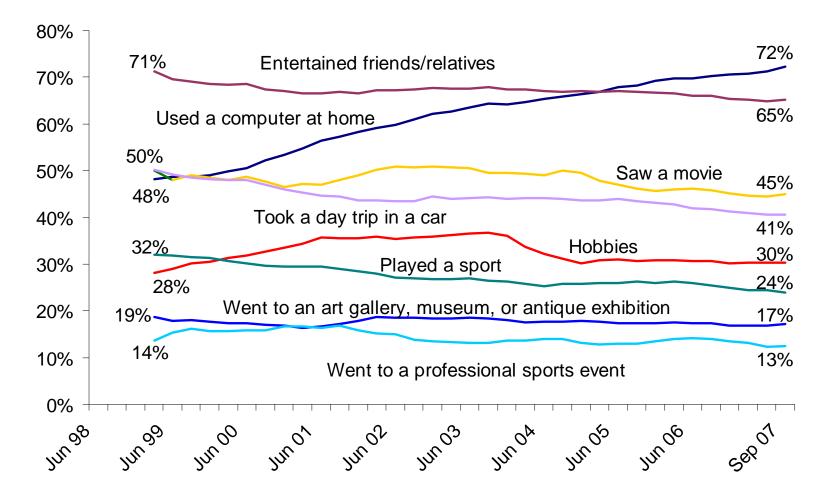


#### **Australians Becoming More Progressive**



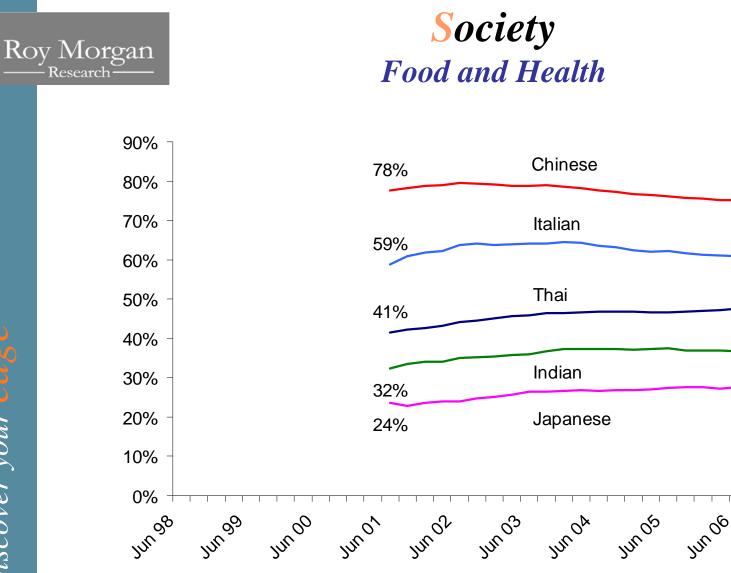






Base Aust Population aged 14+; Source: Roy Morgan Research (10M)

Discover your <mark>edge</mark>



Base Aust Population aged 14+; Source: Roy Morgan Research (10M)

74%

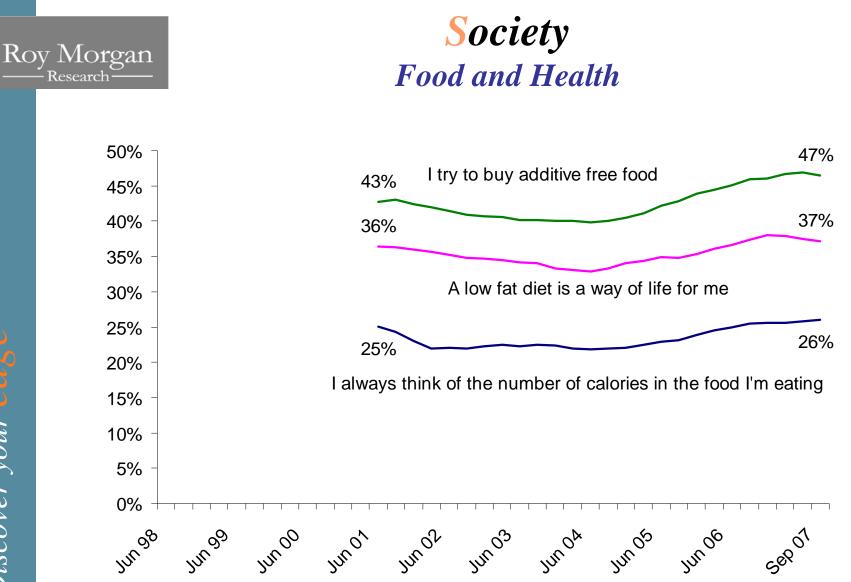
60%

47%

40%

28%

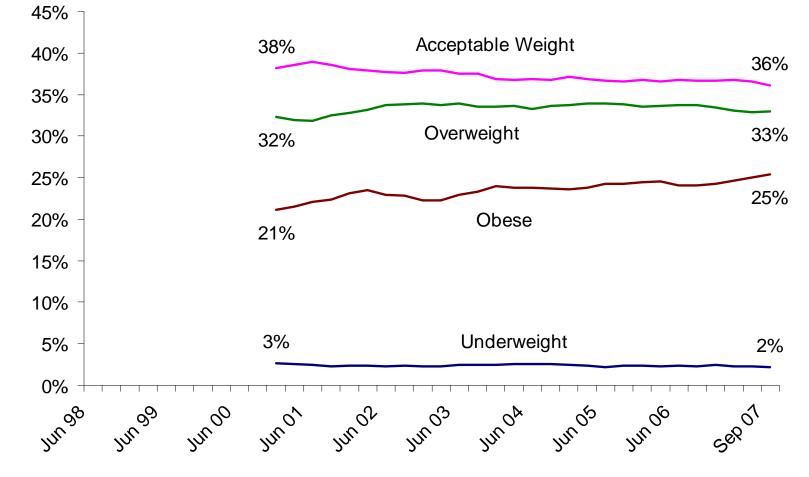
Sepot



Base Aust Population aged 14+; Source: Roy Morgan Research (10M)



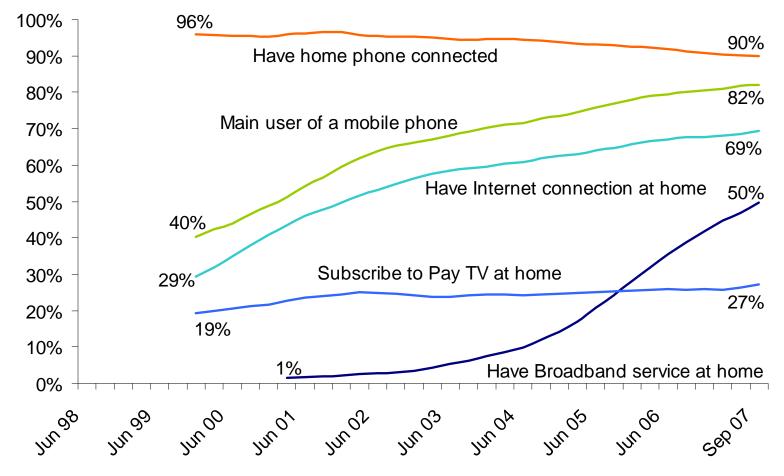






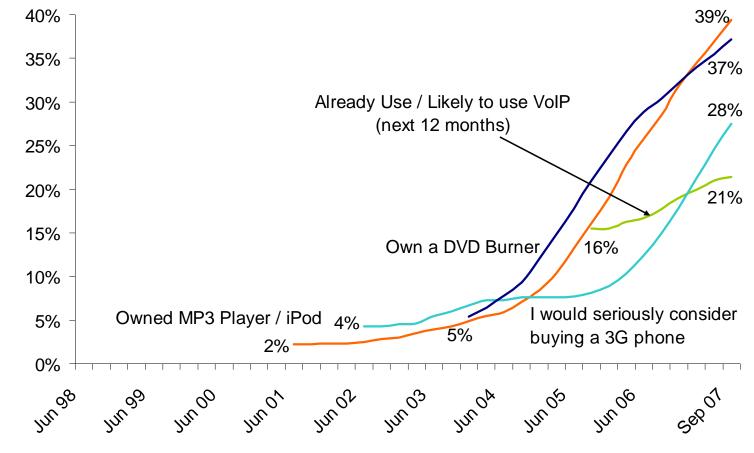
# **Technology**

#### Mobile and Internet, particularly Broadband Increase



# **Technology**





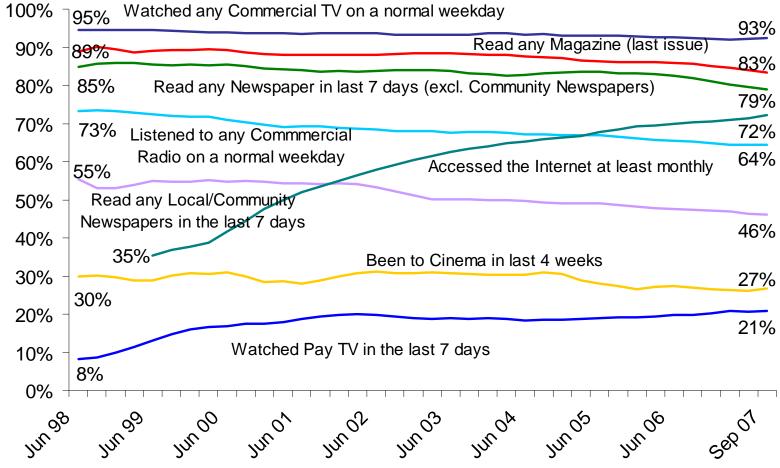
Base Aust Population aged 14+; Source: Roy Morgan Research (TECH)

Roy Morgan

Research

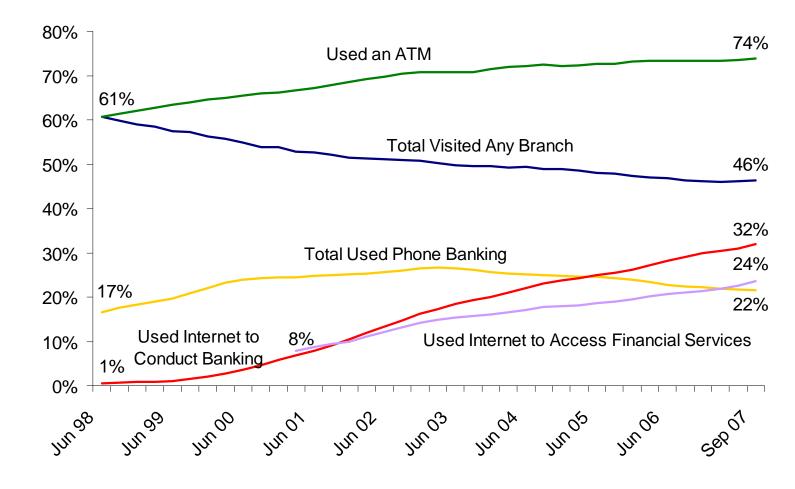


## **Technology** Media Consumption Over Time





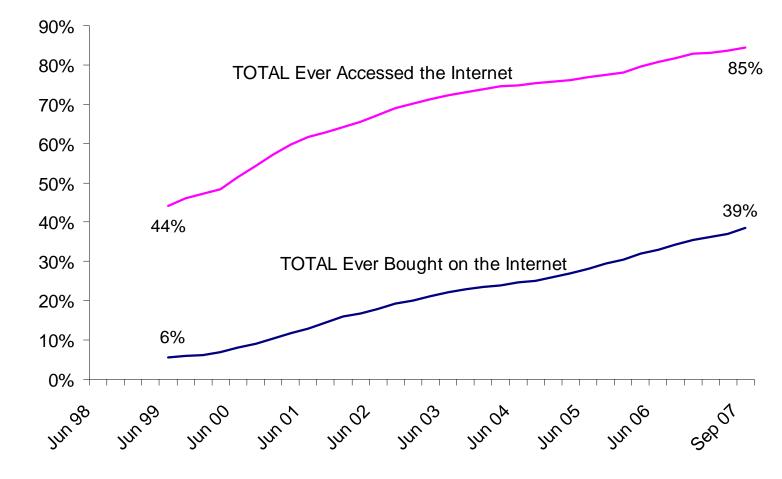
## **Technology** Technology and Banking



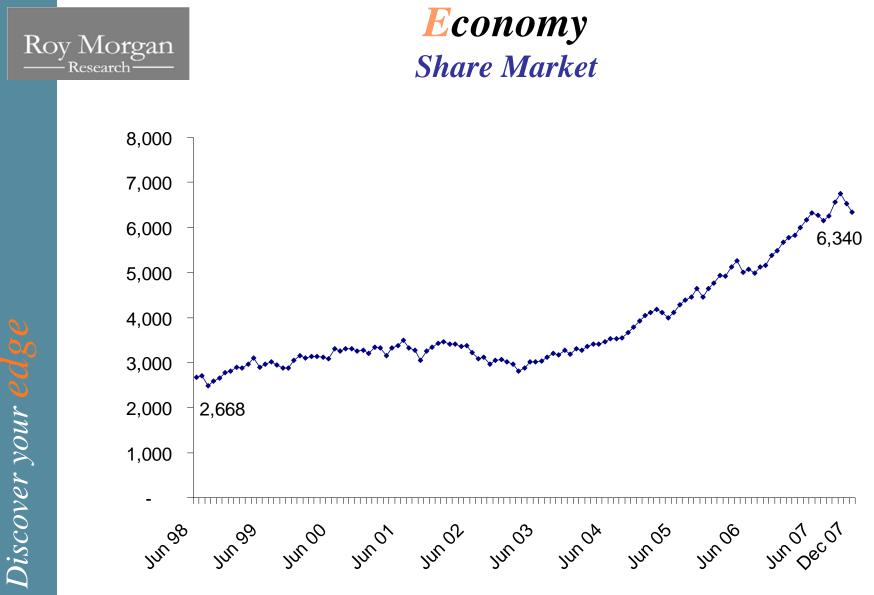
Base Aust Population aged 14+; Source: Roy Morgan Research (Finance)



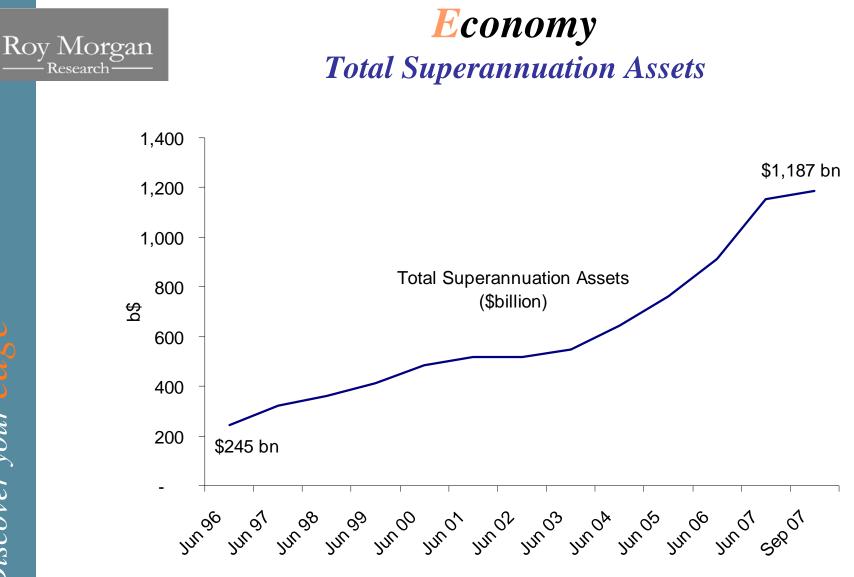
## **Technology** Shopping on the Internet



Base Aust Population aged 14+; Source: Roy Morgan Research (10M)



Source: Reserve Bank of Australia



Source: APRA

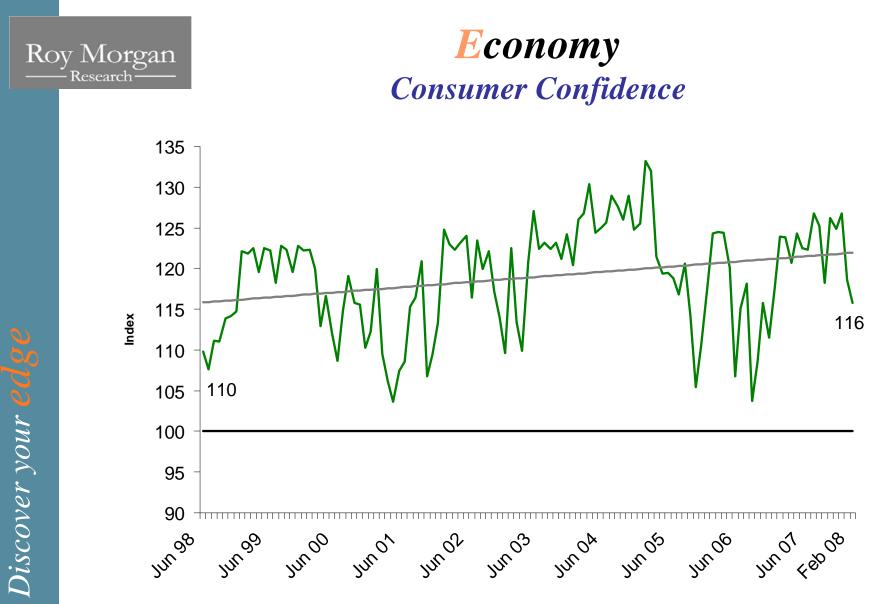


#### **Economy** Rising Wealth & Debt

- Housing Loan Outstandings\* 1997 2007, increased 327%
- Credit Card Outstandings\* 1997 2007, increased 412%
- Superannuation Savings\* 1997 2007, increased 269%

Unprecedented increases in major borrowings and savings – factors such as de-regulation has seen increased competition and marketing activity.

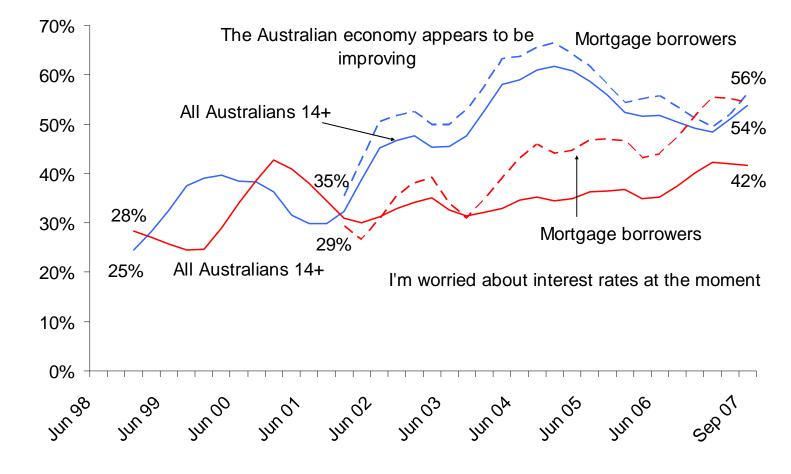
\* Based on RBA and APRA data and estimates



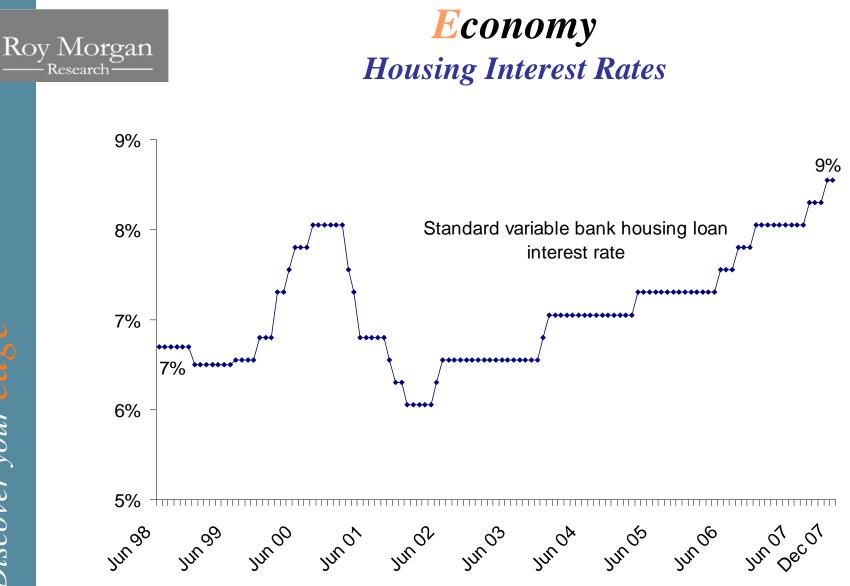
Base Aust Population aged 14+; Source: Roy Morgan Research (MP)



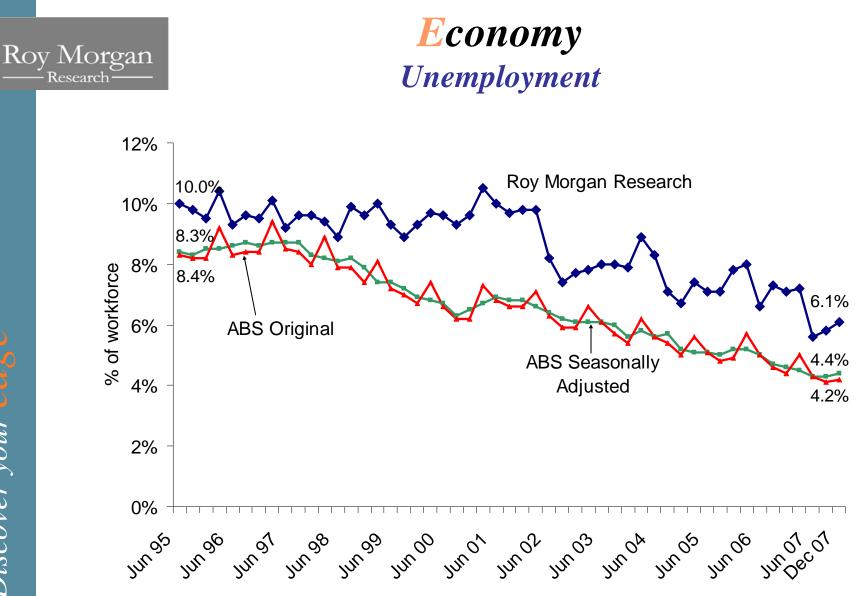
### **Economy** Worry Over Interest Rates Grows



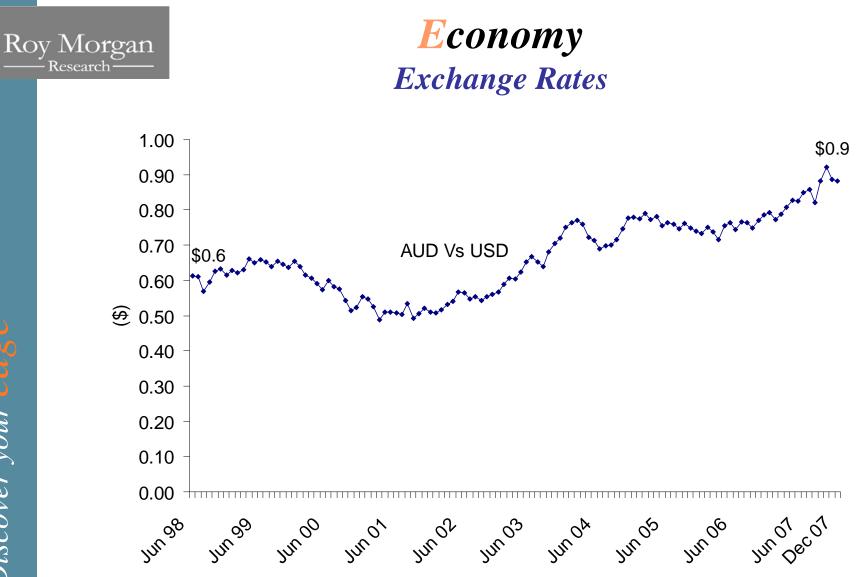
Base Aust Population aged 14+; Source: Roy Morgan Research (10M)



Source: Reserve Bank of Australia



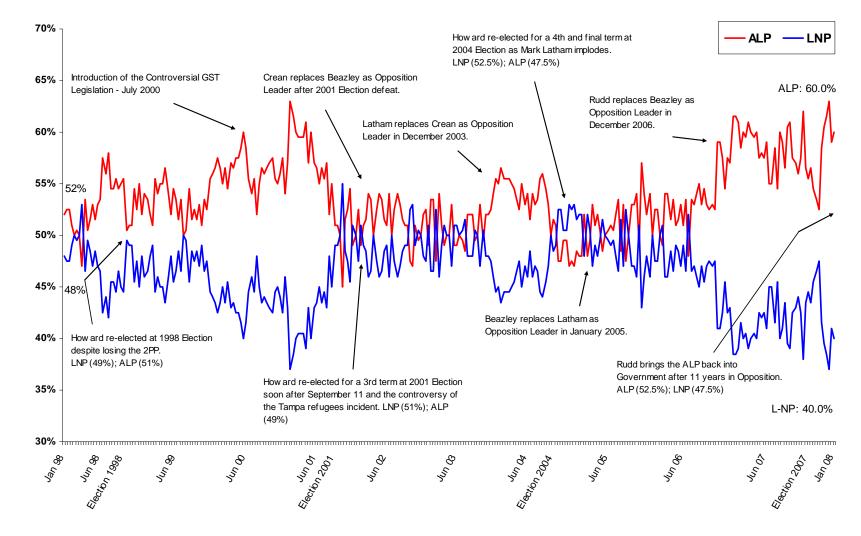
Base: ABS Quarterly Average June Quarter 2007, Roy Morgan Quarterly Estimate (MP)



Source: Reserve Bank of Australia

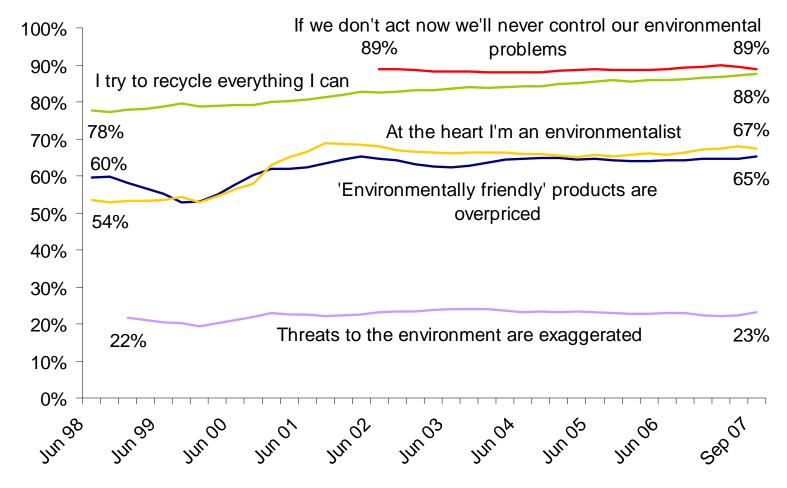


### **Politics** Voting Intentions



### **Environment**

#### Environment as an Issue has come of Age

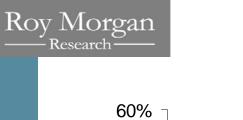


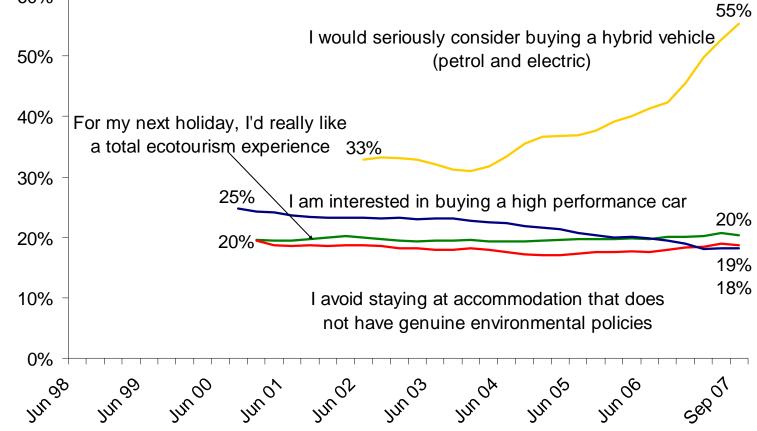
Base Aust Population aged 14+; Source: Roy Morgan Research (10M)

Roy Morgan

Research

## **Environment** Taking Action is the Next Step

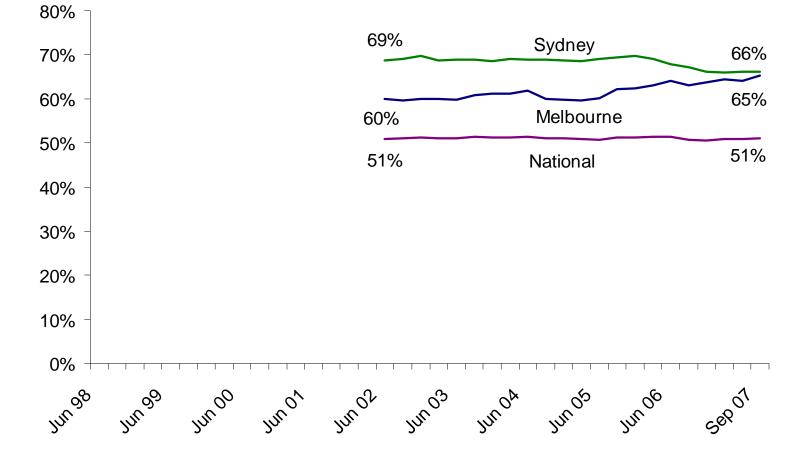


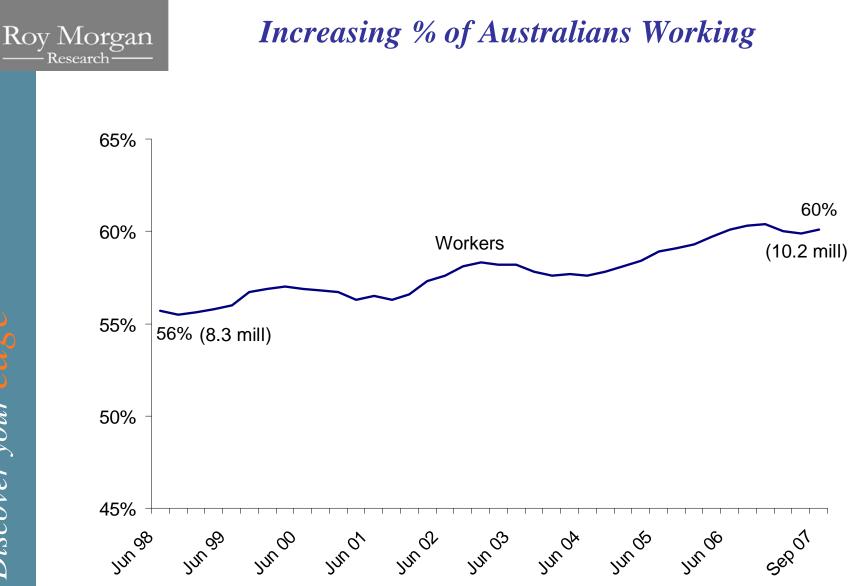


Base Aust Population aged 14+; Source: Roy Morgan Research (AUTO)



### **Environment Public Transport**



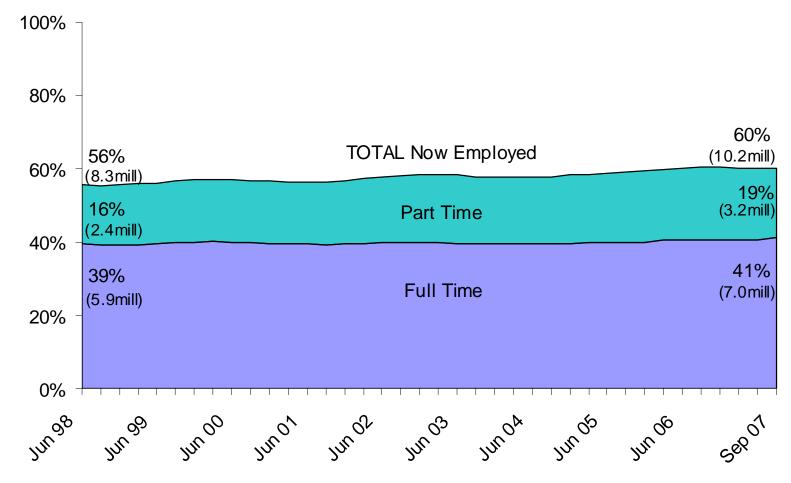


Base Aust Population aged 14+; Source: Roy Morgan Research (10M)

Discover your edge

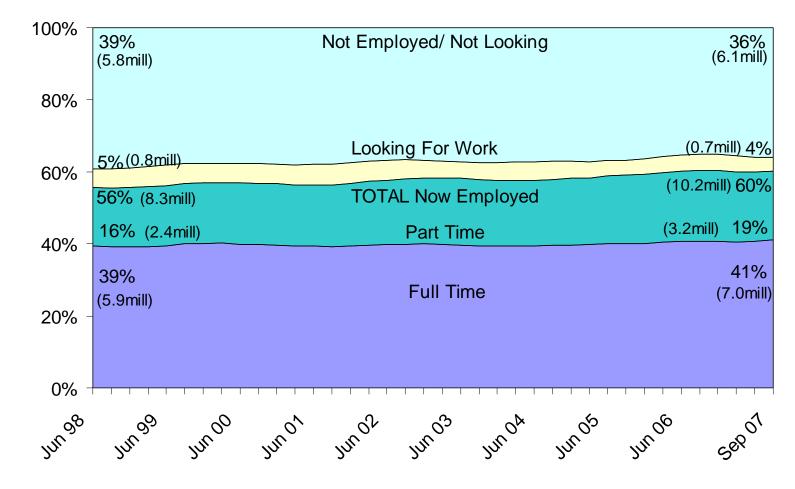


#### Increasing % of Australians in Employment





#### Increasing % of Australians in Employment





# **10.2 million** Australians are employed 1.5 million Australians are unemployed or

#### under-employed

|                                  | Jun 1998 | Sep 2007 |              |
|----------------------------------|----------|----------|--------------|
| Full Time                        | 39.5%    | 41%      | 7.0 million  |
| Part Time                        | 16.5%    | **19%    | 3.2 million  |
| Now Employed TOTAL               | 56%      | 60%      | 10.2 million |
| Looking for Full Time Work       | 4%       | 2%       |              |
| Looking for Part Time Work       | 1%       | 2%       |              |
| Looking for Work TOTAL           | 5%       | 4%       | 0.7 million  |
| Retired                          | 16%      | 19%      |              |
| Don't Work                       | 3%       | 3%       |              |
| Home Duties                      | 12%      | 7.5%     |              |
| Students                         | 8%       | 6.5%     |              |
| Not Employed / Not Looking TOTAL | 39%      | 36%      | 6.1 million  |
| <b>TOTAL POPULATION 14+</b>      | 100%     | 100%     |              |

Base Aust Population aged 14+; Source: Roy Morgan Research (10M)

\*\*4% (an estimated 700,000 people) are under-employed, looking for full time work or additional hours.